

The ReVision Solar PPA

Solar Energy for Towns, Schools & Non-Profits



145 kW Solar Array at MacDowell Colony in Peterborough, NH



Who is ReVision Energy?

Engineers: Brown, Dartmouth, MIT, UNH

NABCEP: 9 certifications

Solar Certifications: 90% of employees

College Degree: 95% of employees

Projects: Over 5,000 solar energy systems in ME, NH, MA & VT



ReVision is a Certified “B” Corp

The “B” stands for “Benefit” Corporation and denotes that a business has committed itself to a defined set of non-traditional business practices that benefit employees, customers and the broader community by creating a positive impact on society and the environment.



Certified
B
Corporation

BEST
for **THE**
2015 **WORLD**

The B Corp Best for the World List recognizes those companies creating the most impact for a better world

[View the list](#)

ReVision Energy

ReVision Energy's Mission...

To accelerate the transition to clean, renewable energy sources. To help local schools, governments and non-profits access renewable energy through advantageous financing partnerships.

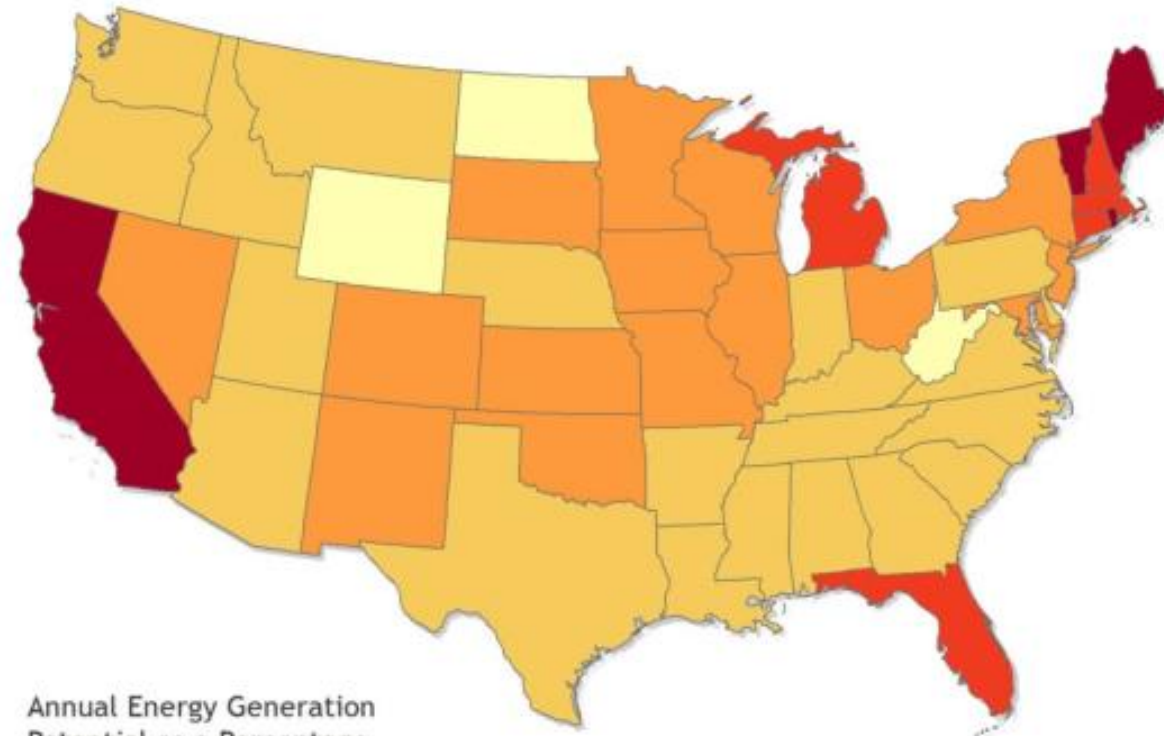


74 kW PPA project at Proctor Academy in Andover, NH



Northern New England's Solar Resource

ME & NH receive 33% more solar irradiance than Germany, the world's leader in solar energy development.



Annual Energy Generation
Potential as a Percentage
of State Total Electricity Sales

< 25% 25 - 35% 35 - 45% 45 - 55% > 55%

Figure ES-2. Potential rooftop PV annual generation from all buildings as a percentage of each state's total electricity sales in 2013



Challenge of Solar for Non-Profits

- Tax Credit/Depreciation → Increased Popularity of Solar
- Schools/Governments/Non-Profits cannot directly monetize
 - Outright purchase ~20-25 year payback
- Instead of buying outright → Power Purchase Agreement

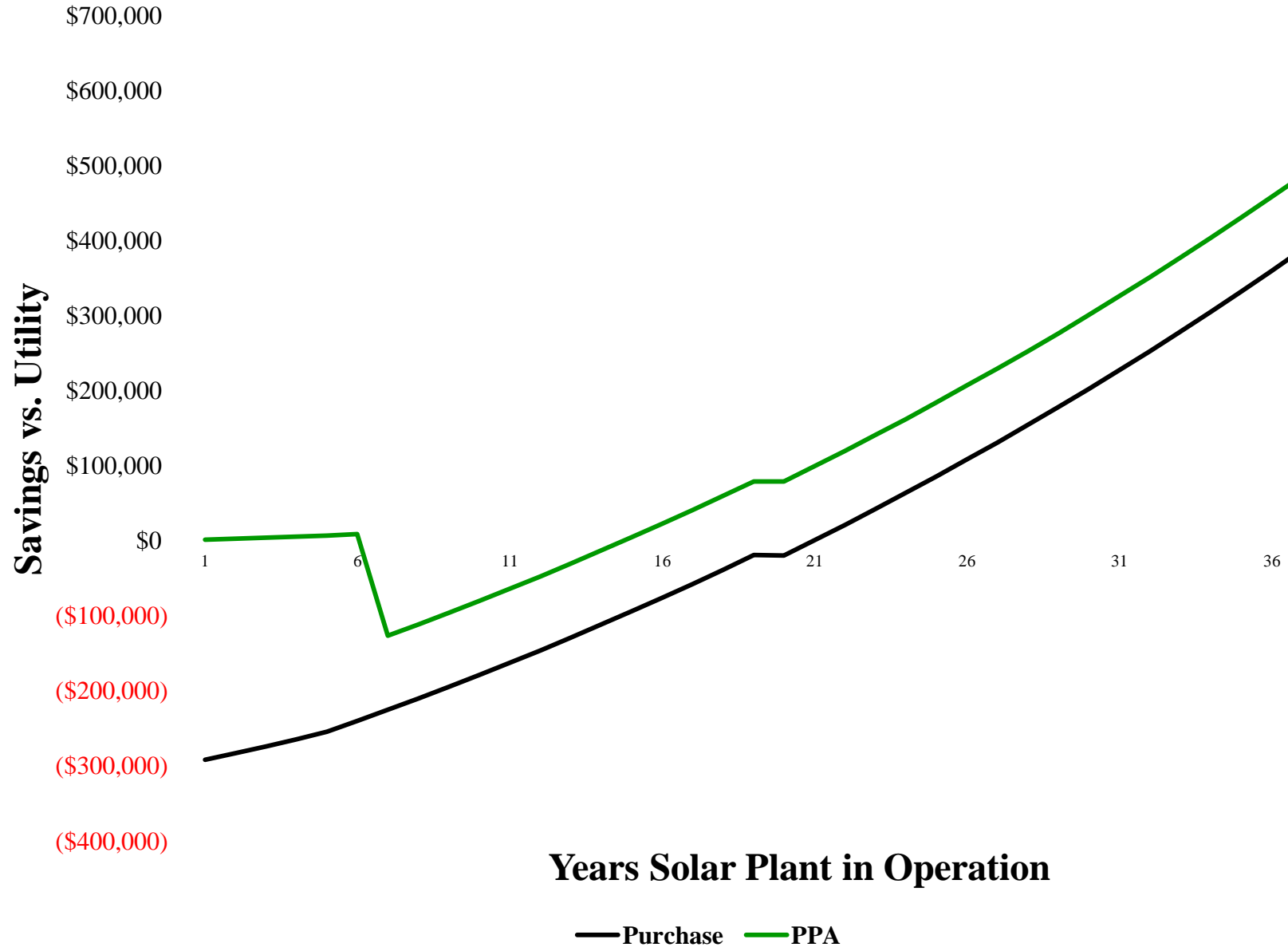


Solar PPA Structure

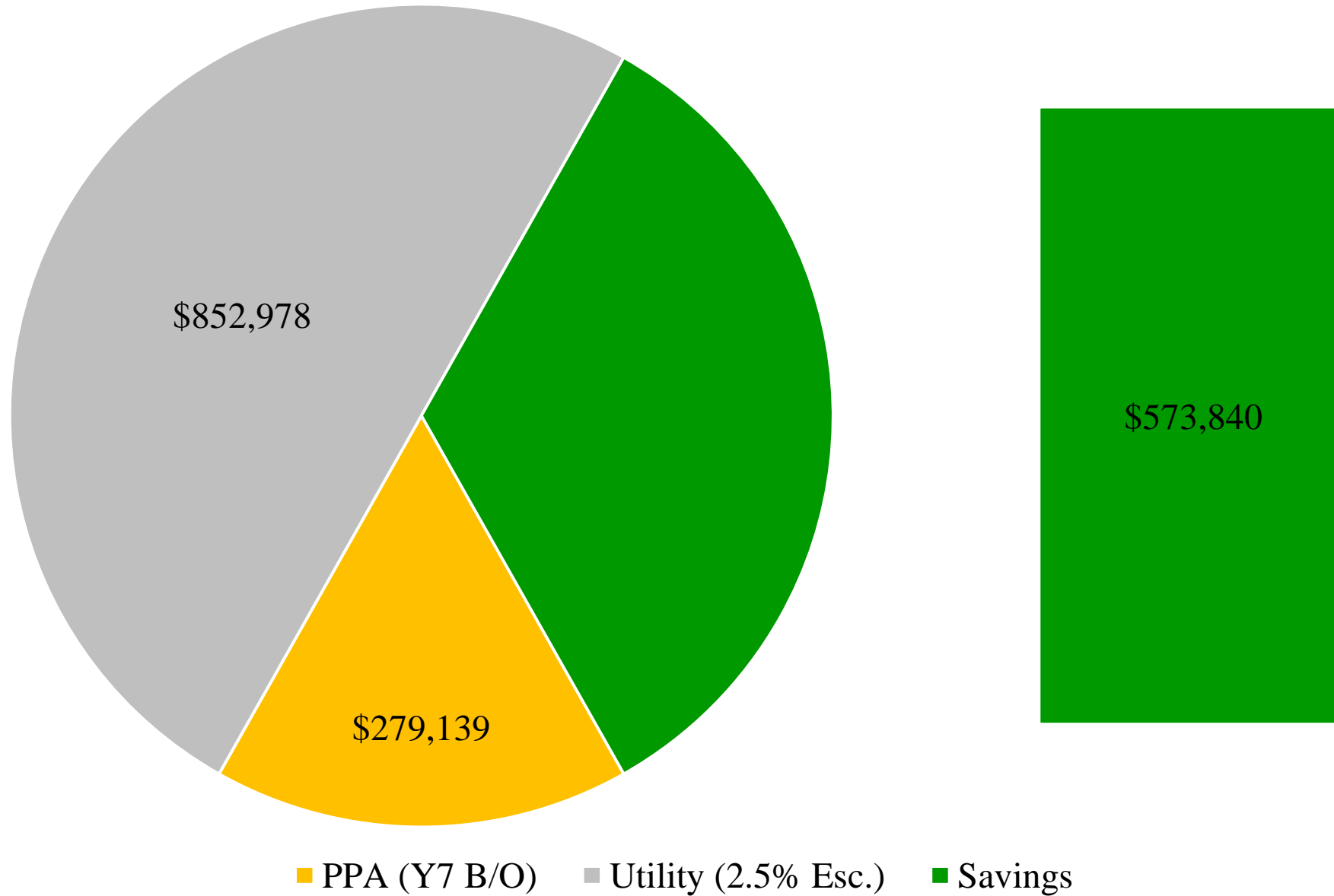
- Non-profit licenses roof/land to third party
- Third party finances, builds, owns, and operates for 6-30 years
- Third party sells electricity to non-profit
- After 6 years, non-profit can purchase at ~40-60% upfront price



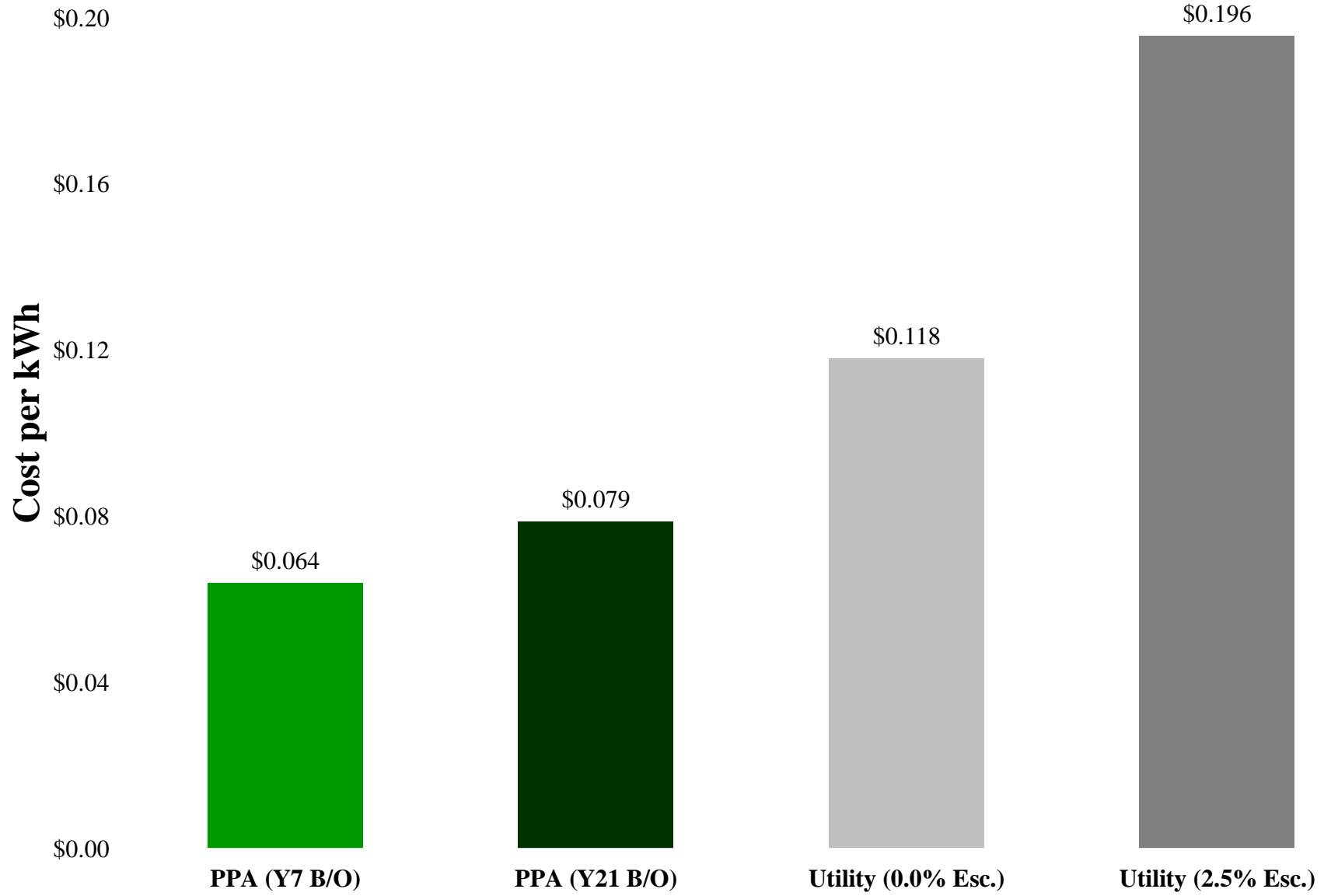
Solar Ownership



40-Year Cost of Energy



40 Year Cost of Energy



Power EV Charging Stations with Solar



150 kW PPA Project for Camden HS in Camden, ME



99 kW PPA Project for the Town of Durham, NH



121 kW PPA Project on Capped Landfill for City of Belfast, ME



11 PPA projects for Non-Profits in ME and NH



80 kW PPA Project at Casco Bay Ice Arena, Falmouth ME



15 PPA projects for Schools in ME and NH

37 kW PPA Project for the
Friends School of Portland



14 Municipal PPA Projects in ME and NH, including

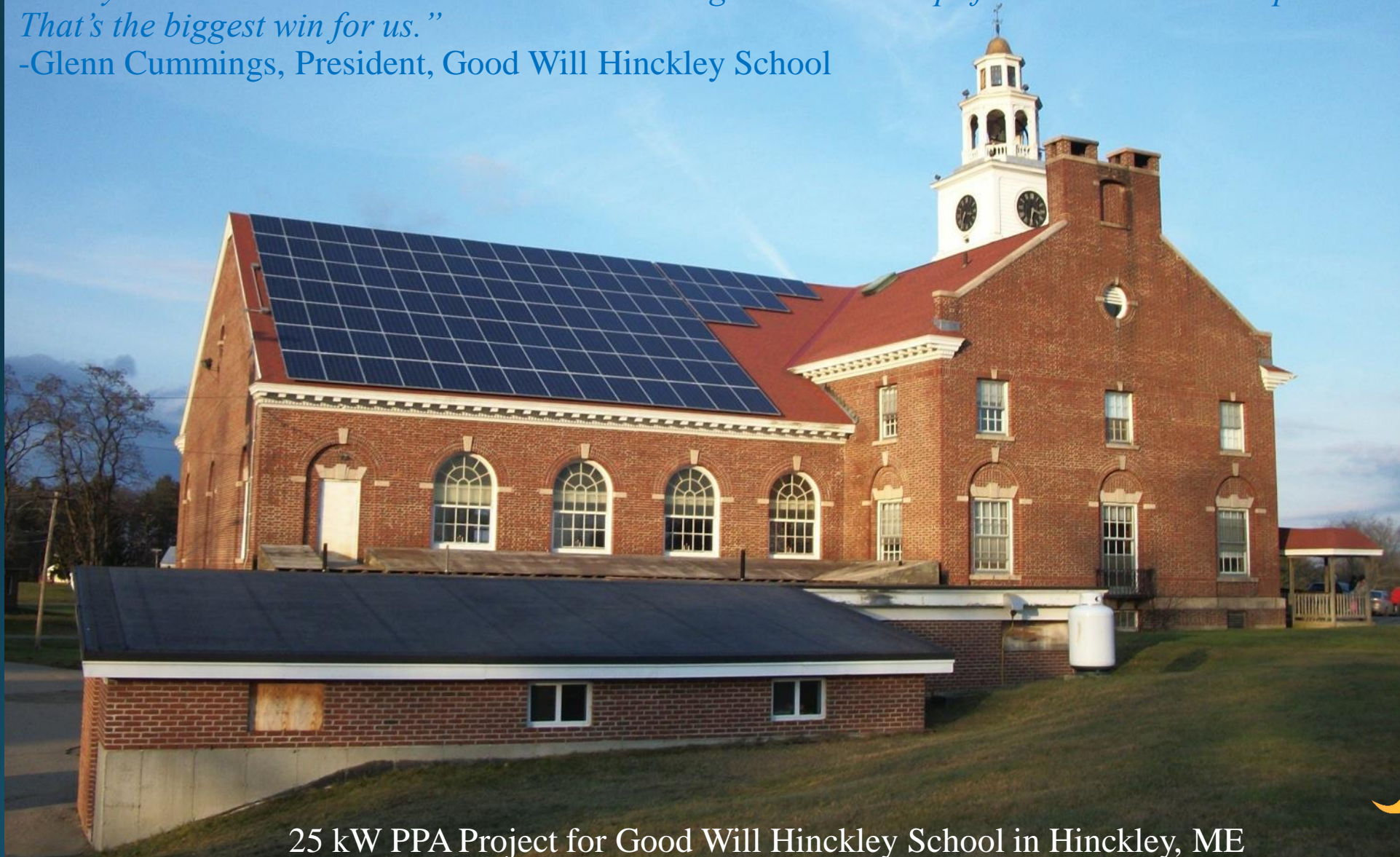
- Town of Wells- 37 kW
- Town of Eliot- 41.25 kW
- Town of Scarborough- 42 kW
- City of South Portland- 21 kW



640 kW PPA Project installed for the Town of Durham, NH

*“Every cent that we save on this electric bill will go to scholarships for kids who need help.
That’s the biggest win for us.”*

-Glenn Cummings, President, Good Will Hinckley School



25 kW PPA Project for Good Will Hinckley School in Hinckley, ME



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